

WV Bankers

Advocacy Education Leadership

Preliminary Agenda

JULY 29-31 • THE GREENBRIER • WHITE SULPHUR SPRINGS, WV

Sunday, July 29

Noon – 5 p.m. Registration
3 – 5:00 p.m. Welcome Refreshments & Snacks
6:00 – 7:00 p.m. Welcome Reception
7:30 – 9:00 p.m. Kick-off Dinner at Kate's Mountain Lodge

Monday, July 30

7:30 – 8:30 a.m. Buffet Breakfast
8:30 – 10:15 a.m. **First General Session**
Chairman Clossin Opening Remarks & Business
Nominating Committee Report
ABA Washington Update
Keynote: "New Realities" - Morgan Mulgrew, Mindset Digital
10:30 – 11:45 a.m. **Concurrent Breakout Sessions**
"Investing Along a Flattening Line" (FTN Financial)
"The Digital Future is NOW – Become Competitive in the Electronic Mortgage Revolution" (Old Republic National Title/Pavaso)
1:00 – 6 p.m. Convention Golf Tournament - The Meadows Course
6:15 – 7:30 p.m. Chairman's Reception
Dinner on your own

Tuesday, July 31

7:30 – 8:30 a.m. Buffet Breakfast
8:30 – 10:00 a.m. **Concurrent Breakout Sessions**
"Cybersecurity in Banking: How to Defend Against Cyber Attacks in 2018" (Bailey & Glasser)
"Optimizing Credit and Managing Risk to Improve Bank Performance" (Dixon Hughes Goodman LLP)
10:15 a.m. - Noon **Closing General Session**
Keynote: Michael Smerconish, Sirius XM radio host, newspaper columnist, author
6:00 – 7:15 p.m. Cocktails on the Terrace
7:30 – 10:30 p.m. Closing Banquet & Entertainment
Entertainment: The Company Men

Wednesday, August 1

11 a.m. Greenbrier Hotel Checkout

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125th Annual Convention

JULY 29-31 • THE GREENBRIER • WHITE SULPHUR SPRINGS, WV

Registration and Information

Registration fees include access to all scheduled convention business sessions and meal functions, including Opening Night Dinner, Monday and Tuesday breakfast buffets, Annual Banquet, and nightly Receptions.

Return registration form and all applicable fees to the attention of Debbie Polen, West Virginia Bankers Association, 3601 MacCorkle Avenue, SE, Suite 100, Charleston, WV 25304. For more information, call 800-343-8038 or 304-343-8838.

Name of Person(s) Attending

List names as they should appear on nametags.

Please include email address of bank or associate member.

Name _____

Email _____

Name _____

Email _____

Name _____

Email _____

Name _____

Email _____

Contact _____

Company _____

Address _____

City/State/Zip _____

Telephone _____

Registration Fees

(The registration fee includes a \$100 nonrefundable transaction fee. Please note Cancellation Policy.)

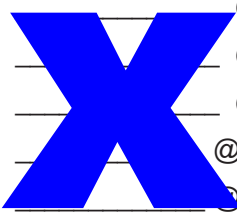
Bank Member _____ @ \$825.00

Associate Member _____ @ \$825.00

Member Spouse/Guest _____ @ \$425.00

Non-Member _____ @ \$1,500.00

Non-Member Spouse/Guest _____ @ \$1,000.00



Registration Fees Beginning April 1, 2018

Bank Member _____ @ \$995.00

Associate Member _____ @ \$995.00

Member Spouse/Guest _____ @ \$595.00

Non-Member _____ @ \$2,000.00

Non-Member spouse/Guest _____ @ \$1,500.00

Total payment enclosed to West Virginia Bankers Association \$ _____

Cancellation Policy - All cancellations must be received in writing. A 100% refund (minus the \$100 transaction fee per registrant) will be made if notification is received by June 1, 50% refund (minus the transaction fee) between June 2 and June 30, and no refunds will be made after July 1, 2018. The Greenbrier's cancellation policy differs from the West Virginia Bankers Association and can be found at the bottom of their registration form.

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Golf Tournament

Monday, July 30, 1:30 p.m., Shotgun Start

\$175 per person – includes golf cart. Fees will be charged to your room by The Greenbrier, prepayments cannot be accepted by the WVBA.

The Meadows Course (Par 70, 6,602 Yards)

After sustaining substantial damage during the flood of 2016, The Meadows underwent a full restoration and reopened for play during the summer of 2017. This new and exciting routing features dynamic green complexes, breathtaking mountain vistas and our signature stacked sod bunkers throughout the course.

NOTE: The Convention Golf Scramble can accommodate a maximum of 72 participants limited to **registered convention attendees only**. **Advance registration is required**. To make your reservation, complete the information below and return to Debbie Polen. As in previous years, final pairings will be selected by the Greenbrier. Box lunches provided to all tournament participants.

Name _____ Handicap _____

Name _____ Handicap _____

Name _____ Handicap _____

Name _____ Handicap _____

No shows and cancellations received less than 7 days prior to the event will be assessed a cancellation fee by The Greenbrier.

Recreational Golf

If you prefer to play golf on your own, or would like to play a round in addition to the Convention Golf Scramble, individual tee times may be scheduled for the Greenbrier and Meadows courses. Advance reservations recommended.

To schedule tee times, please contact The Greenbrier Activities Reservations Office at 800-624-6070.



RESERVATION FORM

We are delighted The West Virginia Bankers Association has selected The Greenbrier for their 2016 meeting and look forward to welcoming you. Many times rooms become available prior to and following the official dates listed below. If you would like to enjoy a longer stay, please indicate below.

Return to: Debbie Polen
West Virginia Bankers Association
3601 MacCorkle Avenue, SE - Suite 100
Charleston, West Virginia 25304
Or email copy to: dkpolen@wvbankers.org

West Virginia Bankers Association
July 29 - August 1, 2018

Name(s)
Firm Name Phone Number
Address
City/State/Zip
E-Mail Address
Arrival Date Departure Date Transportation: Auto Plane Train
Accommodations shared with Arrival Date Departure Date

Please indicate preference of king bed or two beds. Guest room assignments are based on availability and will be honored in the order in which the registration form is received. All rates are based on the European Plan; meals are billed a la carte. All Greenbrier accommodations are non-smoking.

HOTEL GUEST ROOMS

- Traditional Room \$275.00 per room, per night
Superior Room \$345.00 per room, per night
Deluxe Room \$420.00 per room, per night
Draper Suite \$445.00 per room, per night
Spring Row/Paradise Row \$470.00 per room, per night
Multi-bedroom Guest Houses Rates available upon request
Estate Houses Rates available upon request

Third person occupancy rate available upon request.

DEPOSIT POLICY: A deposit in the amount of \$275.00 per room is required. The Greenbrier will accept deposits by check or major credit card. Rooms will be available only to those requests secured by deposits. Please indicate method of payment: Charge my deposit in the amount of \$ to AmEx Visa M/C Discover Card Diner's Card. Card # exp.date Your deposit is applicable to the fulfillment of your designated length of stay. When requesting reservations; please note arrival and departure dates carefully. LATE ARRIVAL or EARLY DEPARTURE causes forfeiture of deposit, unless cancellation or changes are made 14 days in advance of your scheduled arrival date. Please make checks payable to The Greenbrier. Your deposit will be returned if cancellation is received by The Greenbrier at least 14 days prior to your arrival date. Reservations will be filled in the order in which they are received, and must be received by June 29, 2018.

RESORT FEE: A resort fee of \$35.00 per room, per day is added to your account for service provided under the European Plan. This includes morning coffee service in the Main Lobby, Afternoon Tea, Historical Tours, on property ground transportation, wireless Internet connectivity, Champagne Toast in the Casino Club each evening, use of the swimming pool and fitness center plus local and toll-free phone charges. Bellmen, doormen and others who render intermittent personal services are not included in the service charge.

Subject to 6% West Virginia state sales tax, 3% county occupancy tax & 6.5% Historic Preservation Fee.

VALET PARKING: \$15.00 per day; complimentary self-parking is available.