

West Virginia Bankers Association 2018 Annual Convention Update

Since we are just two short weeks away from convention, I wanted to send an update on all of the scheduled activities. From Sunday through Tuesday we have a full schedule of events but have also continued to leave plenty of downtime for you to enjoy the many activities available at The Greenbrier.

If you registered multiple people from your organization to attend the Convention, please be sure to share this update with them. In many cases, email addresses were not provided for all attendees.

Sunday – July 29

WVBankers will open its convention registration center outside Colonial Hall beginning at 12:00 noon. To help you breeze through the check-in process Sunday afternoon, convention attendees will have a choice of a refreshing beverage, including red or white wine, beer, and water from 2:30-4:30 pm. In case your room may not be immediately available at check-in, we have also made arrangements for space and seating so you can relax outside of the Colonial Hall area, or you can reacquaint yourself with The Greenbrier and its many amenities. We also encourage you to visit our exhibitors at every opportunity. Without the support of our exhibitors and sponsors, we could not stage a convention to the scale we have in 2018. Please show your appreciation early and often with our exhibitors and sponsors.

After check-in on Sunday, there will be a Kick-off Cocktail Reception in the Colonial Hall exhibit area beginning at 6:30 pm. During this time, we encourage you to stop by the exhibits to learn more about the products and services available for our members from these convention supporters. At 7:15 pm, buses will begin loading passengers from the hotel's front entrance for transport to Kate's Mountain for our Opening Night Buffet Dinner. No need to worry if you don't arrive at 7:15 pm. Buses will continue to run to Kate's Mountain throughout the evening. This will be a very casual event so leave your sport coats and high heels in the room. Western wear – jeans, bibs, bandanas, boots, etc. – would be appropriate for the event, but not required.

If you plan to visit the casino following this event, jeans are not permitted and a jacket is required after 6:00 pm.

Monday – July 30

Monday morning will start with a breakfast buffet from 7:15 to 8:30 a.m. Partner Sponsor Jim Nester, Lumos Networks, will provide brief remarks before WVBankers Chairman Todd Clossin's kick-off of the First General Session. Following Chairman Clossin's opening remarks, Jeff Syzperski, ABA Chair-elect, and Betsy Hubbard, Mindset Digital, will address the group and conclude the business session before the concurrent breakout sessions begin at 10:30 a.m. in Eisenhower Parlors A and C. Please check with WVBankers staff for directions. Breakout topics include:

- Investing Along a Flattening Line presented by FTN Financial
- The Digital Future is NOW – Become Competitive in the Electronic Mortgage Revolution presented by Old Republic National Title/Pavaso

Monday afternoon is open for you to enjoy the WVBankers golf tournament (Meadows Course), spa appointments, swimming, or other activities at The Greenbrier. **NOTE: Due to space constraints, pre-registration is required to participate in the WVBankers golf tournament. If you are not currently**

registered for the tournament, please contact Diane Harman dharman@wvbankers.org or 304.343.8838 before July 25, 2018.

The Chairman's Reception will be held in the exhibition area from 6:15-7:30 p.m. Dinner will be on your own with friends and colleagues, so don't forget to make your reservations before arriving at The Greenbrier. **Don't forget the Greenbrier's dining reservation cancellation policy:** "A cancellation fee of \$25 per person does apply if cancellation occurs within 24 hours of the reservation. A "no-show" fee of \$50 per person will occur if a guest does not honor their reservation." Example: If you have a reservation for 4 people and only 3 (or less) show, you will be charged the per person "no show" fee.

Tuesday, July 31

Tuesday morning will start off with a breakfast buffet from 7:15 to 8:30, and will be immediately followed by a round of concurrent breakout sessions in Eisenhower Parlors A and C. Breakout topics include:

- Cybersecurity in Banking: How to Defend Against Cyber Attacks in 2018 by Bailey & Glasser
- Optimizing Credit and Managing Risk to Improve Bank Performance by Dixon Hughes Goodman LLP

Following the sessions, a sponsored break will be held in the exhibit area located in Colonial Hall. This break will be your final opportunity to visit with our exhibitors. Make sure to thank these generous companies for their support of our association and annual convention.

Michael Smerconish, SiriusXM, will deliver the Closing General Session keynote address.

FYI: The Board of Accountancy approved the WVBankers convention program for 5.5 hours of CPE credit. The WV State Bar approved 5.1 MCLE credit hours – including 1.5 Office Management credits and the Insurance Commission approved 4 Insurance CE credit hours for program attendees.

The afternoon is yours to enjoy. We will begin the closing activities at 6:30 p.m. with a cocktail reception followed by the Annual Convention Banquet. Following dinner, ***The Company Men***, America's First Mashup Group, will bring their unique blend of talent, personality and showmanship that harkens back to an earlier era, while pushing the boundaries of today's current sound. Don't forget your dancing shoes!

Please note: Reserved banquet seating will only be available for WVBankers officers, guests/family of the Chairman, Partner, Titanium or Platinum level sponsors, and organizations that registered eight or more convention attendees. All other seating will be available on a first-come, first-served basis.

Thank you for your support and we look forward to seeing you in just a couple of weeks. If you have any questions or need assistance with your convention activities, please feel free to call.

Annual Convention Sponsors

We extend our sincere thanks and appreciation to the following WVBankers member organizations for their financial support of the 2018 Annual Convention:

American Bankers Association
Washington, DC
Friends of Convention

Arnett Carbis Toothman llp
Charleston, WV
Sunday Check-in Hospitality

The Baker Group
Oklahoma City, OK
Golf Beverage Cart

Bankers Bank of Kentucky
Frankfort, KY
Friend of Convention

Bowles Rice, LLP
Charleston, WV
Program Back Cover

Brown, Edwards & Company, LLP
Christiansburg, VA
Annual Banquet Floral Arrangements

CenterState Bank
Concord, NC
Friend of Convention

Community Bankers Bank
Midlothian, VA
Monday Breakfast Buffet

Conley CPA Group, LLC
Fairmont, WV
Friends of Convention

Crews & Associates, Inc.
Little Rock, AR
Tuesday Breakfast Buffet

Deluxe Corporation*
Birmingham, AL
Convention Registration Bags

FHLBank Pittsburgh
Pittsburgh, PA
Tuesday Keynote Speaker

FTN Financial
Memphis, TN
Chairman's Reception

Investors Title Insurance Co.*
Chapel Hill, NC
Banquet Entertainment

Jackson Kelly PLLC
Charleston, WV
Friend of Convention

Lumos Networks
Charleston, WV
Reception & Welcome Dinner
at Kate's Mountain

Partner Sponsor

Pacific Coast Bankers Bank
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Pentegra Retirement Services
Shelton, CT
Program Front Cover Ad

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Charleston, WV
Annual Banquet Floral Arrangements

S.R. Snodgrass, P.C.
Cranberry Township, PA
Hotel Keycards

Suttle & Stalnaker, PLLC
Parkersburg, WV
Monday Breakfast Buffet

Travelers Companies
Pittsburgh, PA
Monday Refreshment Break

WesBanco Bank, Inc.
Wheeling, WV
Chairman's Reception

West Virginia Bankers Title, LLC*
Fairmont, WV
Banquet Entertainment

WV Housing Development Fund
Charleston, WV
Monday Keynote Speaker

Exhibitors

Take advantage of this opportunity to meet with the following vendors who provide products and services to the banking and financial services industry. Many companies will hold a drawing for prizes and you must register at their booth to be eligible.

Aasys Group, Inc.

ATM Solutions

Bankers Healthcare Group, Inc.

BFS Group

Compliance Alliance*

Deluxe Corporation*

Federal Reserve Bank – Richmond

Gemalto

Pray Construction Company

Promontory Fulfillment Services

Promontory Interfinancial Network*

SBS Cybersecurity

Stationers

Visible Equity

WVBankers Insurance Group

WV State Treasurer's Board of Treasury Investments

* WVBankers endorsed partners