



*Need College Credit?
Working Toward an AIB Diploma?
Working Toward an ICB Certification?
Then register for these classes!*

AIB CLASSES – SPRING 2010
(Please check frequently as classes are determined.)

	Instructor	Day/Time	Location
<u>Beckley</u> Class to be determined upon area interest. Please contact datkinson@wvbankers.org .			
<u>Belington –</u> Law & Banking Principles	Valerie Hurst	Mon 5:00 - 7:30	Freedom Bank
<u>Berkeley Springs -</u> Class to be determined			
<u>Charleston -</u> Class to be determined			
<u>Clarksburg/Bridgeport -</u> Class to be determined			
<u>Elkins -</u> TBD	Richard Harvey	Mon 6:00 - 8:30	Mountain Valley Bank
<u>Grantsville</u> Class to be determined			

Huntington – Classes Begin week of 1/12/10

Consumer Lending

Please register directly with MCTC.

Lewisburg

Class to be determined upon area interest. Please contact datkinson@wvbankers.org.

Martinsburg

Class to be determined upon area interest. Please contact datkinson@wvbankers.org.

Moorefield/Romney

Class to be determined upon area interest. Please contact datkinson@wvbankers.org.

Morgantown - Class Begins 2/1/10

Principles of Banking	L. Kincaid	Mon	6:30 - 8:45	Wesbanco Sabraton 1350 Earl Core Rd.
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New Martinsville

Class to be determined upon area interest. Please contact datkinson@wvbankers.org.

Parkersburg - March 23 - April 27, 2010

Intro to Relationship Selling	Mary Barnette	Tue	6:30 - 9:15	WVUP Room 0102D
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(*This is a 5 week course March 23 - April 27)

Other classes are available that will qualify for WVUP's Banking & Finance degree, as well as AIB courses. Please check with Margaret Bailey at 304-424-8220. WVUP also has a Banking Certificate Program. Register by faxing the registration form to 304-343-9749 or registering directly with WVUP..

Ripley - Class Begins week of 1/18/10

Consumer Lending	Steve Webb	Tue	6:00-8:45	WVUP - Room 107 Jackson Co. Center
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Spencer

Class to be determined upon area interest. Please contact datkinson@wvbankers.org.

Summersville -

TBD	Gary Austin	Tue	6:00 - 8:30	First Community
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Welch -

Classes to be determined

Wheeling – Class Begins Week of 1/25/10

Money & Banking	Trevor Witchey	Wed	6:00 - 8:30	WVNCC
Law & Banking Principles	Sue Reinbeau	Tue	6:00 - 8:30	WVNCC
Principles of Banking	Gary Martin	Wed	6:00 - 8:30	WVNCC

To register, a registration form is attached and also available on our website - www.wvbankers.org, click on Education, then click on “American Institute of Banking”. Fax the completed form to 304-343-9749. We will invoice your bank after classes begin. Please follow your bank’s guidelines for approvals of registration for all courses. Classes will be cancelled if there are not sufficient registrations. ***If you are unable to take courses as scheduled, consider correspondence courses or visit our website for the online schedule.***

Withdrawal and refund policy: If for any reason you wish to withdraw from a course, you must notify WVBA immediately by fax or email. Refunds will be given to those who withdraw prior to the beginning of the third class period. However, if you have removed the shrinkwrap from your book, it cannot be returned and your bank will be invoiced for the book. If a student is obliged to withdraw due to serious illness or another valid reason, tuition will be refunded after a proportionate deduction is made for each class held. Absences from class do not release the student from the responsibility of paying tuition in full.

Tuition (semester courses) - (Includes textbook)	Member rate -	\$320 (\$370 for Accounting)
	Non-member rate -	\$420 (\$470 for Accounting)

Visit our website – www.wvbankers.org, click on Education, then click on “American Institute of Banking” for full details of the AIB program, diploma requirements, etc. ***Most of these courses are approved for college credit, so this is a great way to get started or continue on!*** If you have further questions, please contact Donna Atkinson, Director of Education, 304-343-8838 or 800-343-8038 or email her at datkinson@wvbankers.org. WVBA is a Local ABA Training Provider.

Want a class in your area and don’t see one?
Want to hold one internally?
Contact us and we’ll help!

Additional cities and courses may be added,
so check the website frequently!

American Institute of Banking (AIB) Diplomas and Certificates

AIB Bank Financial Management Diploma
AIB Bank Marketing Diploma
AIB Bank Operations Diploma
AIB Banking and Finance Diploma
AIB Commercial Lending Diploma
AIB Consumer Lending Diploma
AIB General Banking Diploma
AIB Mortgage Lending Diploma
AIB Personal Banking Diploma
AIB Personal Trust Diploma
AIB Retail Branch Management Diploma
AIB Retirement Services Diploma
AIB Securities Operations Diploma
AIB Bank Teller Certificate
AIB Call Center Representative Certificate
AIB Customer Service Representative Certificate
AIB Supervisor Certificate
AIB Team Leader Certificate

Institute of Certified Bankers (ICB) Certifications

CFMP Certified Financial Marketing Professional
CLBB Certified Lender Business Banker
CRSP Certified Retirement Services Professional
CCTS Certified Corporate Trust Professional
CTFA Certified Trust and Financial Advisor
CSOP Certified Securities Operations Professional
CPB Certified Personal Banker
CCSR Certified Customer Service Representative
CBT Certified Bank Teller
CRCM Certified Regulatory Compliance Manager
CFSSP Certified Financial Services Security Professional
CCSR Certified Customer Service Representative
CISP Certified IRA Services Professional

Check with us to see how AIB will count toward these certifications.

